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DELIVERY EXECUTIVES





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### ABOUT US

We are an award-winning recruitment agency, specialising in the Life Sciences, Renewable Energy, Data Centre and IT Industries.

We place skilled professionals in roles across 30+ countries including the USA, Germany, Italy, China and even the Bahamas!

We operate from offices within the UK (Berkhamsted), USA, Ireland and Netherlands.



### QCS STAFFING AT A GLANCE

Awards won in the last 3 years



£115m+ turnover



1992

**30** countries where we're fully payroll compliant



### VALUES

Our values were created by our team and we truly live by them every day, they are considered in every decision that is made and ensure we do right by **OUR TEAM**, clients and candidates.



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Since joining QCS Staffing I have gained valuable experience, developed new skills, and built a strong professional network.

The company has a supportive and collaborative work environment that really helps employees succeed. There's so much potential for career growth!

Overall, QCS Staffing is a great company to work for and you are guaranteed a rewarding and enriching career!

Rheanon Wight, Delivery Executive

#### **OUR VALUES**



We enjoy what we do



We are proud to be different



We value communication



Investment in OUR future



One team

### WHY JOIN QCS STAFFING

At Quanta, we believe in recognising success as a team, allowing talented people to progress without limitation and thrive in an environment that is as **DYNAMIC** as it is **FUN**.

Our 'One Team' ethos reinforces this focus on togetherness and as a result of our constant growth we are always seeking brilliant new people to join the QCS STAFFING team.

We have created clear career paths for every member of the team, should they wish to progress in their role.

We are proud to have been named a 'World Class' Company to work for by Best Companies in 2022 & 2023. As well as ranking **3rd Recruitment company** to work for in the UK.

We are also proud winners Inspiring Herts Awards - 'Investment in People Development' 2022 and 'Business of the Year (medium to large)' 2023 and Business of the Year West Herts 2024. As well as winning the SIA 'Best Places to Work' in 2022 and 2023 and the Grand Prize for Best Staffing Firm to Work For in UK Ireland.















### BENEFITS

When you become part of the Quanta team, you'll receive some great **BENEFITS** and **INCENTIVES**. These are available to every member of the team, whatever your role. Below are just some of the benefits and rewards on offer.





HYBRID WORKING CASUAL DRESS CODE

UNCAPPED COMMISSION

BONUS SCHEMES FOR ALL 22 DAYS
HOLIDAY
INCREASING
WITH LENGTH
OF SERVICE

STRUCTURED PROMOTIONAL CAREER PATHS

EARLY FINISH FRIDAY MONTHLY CASH OR EARLY FINISH REWARDS

REGULAR SOCIALS AND ACTIVITIES

**HEALTHCARE** 

PLUS MUCH MORE

## ROLE OF A DELIVERY EXECUTIVE

Delivery Executives, or better known as **Recruitment Resourcers**, work within our Delivery Team, reporting into a Delivery Team Manager or Leader.

This is a 180 role that works alongside our Recruitment Consultants to identify, qualify and manage a candidate through the recruitment lifecycle.

The Delivery Executive will search for candidates utilising tools such as our extensive database, LinkedIn Recruiter and job boards.

They will then speak to candidates to understand if they are the right person for the role.



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The Delivery Executive role at QCS
Staffing provides a great insight into
the world of recruitment. As this is a
new industry to me, the regular training
provided from QCS Staffing has been
fantastic and I have found my transition
from a customer service background to be
seamless due to the support offered. This
role allows you to hone your craft, increase
your industry knowledge, and develop
suitable skills to further your career within
QCS Staffing.

- Iain Dickens, Delivery Executive



Our Learning and Development Team have over 40 years' recruitment experience between them, and they have created award winning training programmes for the whole team across the business.

This year we have committed to invest 6000 hours in training and will result in team members achieving their full potential and promotional goals.

This continuous learning and development means our top billers consistently bill over £1M every year and consistently hit and exceed their personal and professional goals.

QCS Staffing genuinely lives by its values, we invest in our future! Since joining in November 2020 I have completed Fast Track to sales and future leader as well as MAPSTAR! All of these have supported my personal development, created the opportunity to challenge myself in a new exciting role and most importantly sharpened the divisions and my business winning skills to overachieve targets and increase earning potential!

- Adam Chaumeton, Country Manager, USA





The L&D opportunities offered at Quanta equips every employee with the skills and knowledge to achieve uncapped success. My knowledge, productivity, motivation, and confidence have all been drastically improved from the training I have gone through over the last five years.

- Annabel Nangle, Account Manager

Here's just a small selection of the internal training courses on offer:

MAPSTAR
- 7 MONTH
PROGRAMME
FOR BUSINESS
WINNERS

#### FAST TRACK TO DELIVERY EXECUTIVE

 6-8 week programme for new and existing Delivery Executives FAST TRACK TO FUTURE LEADER

TIME MANAGEMENT

**GOALS SETTING** 

**EMOTIONAL INTELLIGENCE** 

NEGOTIATION SKILLS

FINANCIAL PLANNING AND WELL-BEING

LANGUAGE TUITION



We also send employees on externally run courses where relevant to their role.

### CAREER PATH

At QCS Staffing all career paths are clear and structured but your destiny is in your hands, see where the road from Delivery Executive can take you:



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QCS Staffing's career opportunities across the business are second to none, and I have been really lucky to experience this through the years. From my beginnings in admin to now holding the title of Chief Operating Officer, I think my career is a true representation of the progression opportunities that QCS Staffing offers. I've taken part in various training that QCS Staffing offers, making my way through the leadership and management levels before being invited to join the pathway to Directorship programme. And the learning and growth opportunities never stop; even 4 years into my role as Associate Director of Delivery, I was offered the chance to move to the Operations side of the business. Throughout my career I've had a great amount of support, coaching, and training from the management and learning and development team. I feel very lucky to be part of the QCS Staffing family.

- Lauren Potter, Chief Operating Officer

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### Want to know more about joining us? We would **LOVE** to hear from you.



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