

**WE
ARE
HIRING.**

DELIVERY EXECUTIVES

QUANTA[®]
PART OF QCS STAFFING



**BE A PART OF
OUR TEAM.**

ABOUT US

We are an award-winning recruitment agency, specialising in the Life Sciences, Renewable Energy, Data Centre and IT Industries.

We place skilled professionals in roles across 30+ countries including the USA, Germany, Italy, China and even the Bahamas!

We operate from offices within the UK (Berkhamsted), USA, Ireland and Netherlands.



QUANTA AT A GLANCE

12 Awards won in the last 3 years



5

OFFICES ACROSS UK, USA, IRELAND & NETHERLANDS

£100m+ turnover



UNITING PEOPLE SINCE

1992

30 countries where we're fully payroll compliant



100+

QUANTA TEAM MEMBERS

VALUES

Our values were created by our team and we truly live by them every day, they are considered in every decision that is made and ensure we do right by **OUR TEAM**, clients and candidates.



“As corny as it sounds, I feel so fortunate to be a part of a company that focuses so heavily on shared values; coming from an environment where I didn't feel valued as an individual, to Quanta where individuality is not only embraced but encouraged has been incredibly refreshing. As a company, Quanta is always picking up on these individual strengths and listening to our goals, then encouraging career progression pathways that support these.

– Emily Hobbs, Delivery Executive

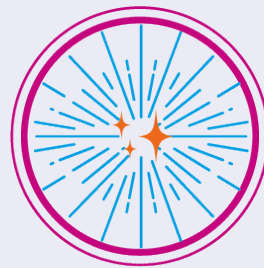
OUR VALUES



We enjoy what we do



We are proud to be different



We value communication



Investment in OUR future



One team

WHY JOIN QUANTA

At Quanta, we believe in recognising success as a team, allowing talented people to progress without limitation and thrive in an environment that is as **DYNAMIC** as it is **FUN**.

Our **'One Team'** ethos reinforces this focus on togetherness and as a result of our constant growth we are always seeking brilliant new people to join the **QUANTA** team.

We have created clear career paths for every member of the team, should they wish to progress in their role. We are proud to have been named a **'World Class'** Company to work for by Best Companies in 2022. As well as ranking 11th Best Mid-Sized company to work for in the UK.

We are also proud winners of the **'Investment in People Development'** Award at the **2022 Inspiring Herts Awards**.



At Quanta the potential is uncapped in terms of both earnings and career progression. It is a collaborative culture where people are always happy to support each other and go above and beyond. It is not just a work place but an environment with lots going on whether that is charity events, social or sporting events.

- Matt Bowles, Managing Consultant



PRINCESS ROYAL TRAINING AWARDS



BENEFITS



When you become part of the Quanta team, you'll receive some great **BENEFITS** and **INCENTIVES**. These are available to every member of the team, whatever your role. Below are just some of the benefits and rewards on offer.

HYBRID WORKING

CASUAL DRESS CODE

UNCAPPED COMMISSION

BONUS SCHEMES FOR ALL

22 DAYS HOLIDAY INCREASING WITH LENGTH OF SERVICE

STRUCTURED PROMOTIONAL CAREER PATHS

EARLY FINISH FRIDAY

MONTHLY CASH OR EARLY FINISH REWARDS

WHEEL OF FORTUNE PRIZES

PLUS MANY MORE

ROLE OF A DELIVERY EXECUTIVE

Delivery Executives, or better known as **Recruitment Resourcers**, work within our Delivery Team, reporting into a Delivery Team Manager or Leader.

This is a 180 role that works alongside our Recruitment Consultants to identify, qualify and manage a candidate through the recruitment lifecycle.

The Delivery Executive will search for candidates utilising tools such as our extensive database, LinkedIn Recruiter and job boards.

They will then speak to candidates to understand if they are the right person for the role.



“

The Delivery Executive role at Quanta provides a great insight into the world of recruitment. As this is a new industry to me, the regular training provided from Quanta has been fantastic and I have found my transition from a customer service background to be seamless due to the support offered. This role allows you to hone your craft, increase your industry knowledge, and develop suitable skills to further your career within Quanta.

- Iain Dickens, Delivery Executive

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L&D

Our Learning and Development Team have over 40 years' recruitment experience between them, and they have created award winning training programmes for the whole team across the business.

This year we have committed to invest 6000 hours in training and will result in team members achieving their full potential and promotional goals.

This continuous learning and development means our top billers consistently bill over £1M every year and consistently hit and exceed their personal and professional goals.



Quanta genuinely lives by its values, we invest in our future! Since joining in November 2020 I have completed Fast Track to sales and future leader as well as MAPSTAR! All of these have supported my personal development, created the opportunity to challenge myself in a new exciting role and most importantly sharpened the divisions and my business winning skills to overachieve targets and increase earning potential!

- Adam Chaumeton,
Country Manager, USA

L&D



The L&D opportunities offered at Quanta equips every employee with the skills and knowledge to achieve uncapped success. My knowledge, productivity, motivation, and confidence have all been drastically improved from the training I have gone through over the last five years.



- Annabel Nangle, Sales Consultant

Here's just a small selection of the internal training courses on offer:

**MAPSTAR
- 7 MONTH
PROGRAMME
FOR BUSINESS
WINNERS**

**FAST TRACK
TO DELIVERY
EXECUTIVE**
- 6-8 week programme
for new and existing
Delivery Executives

**FAST TRACK
TO FUTURE
LEADER**

**TIME
MANAGEMENT**

**GOALS
SETTING**

**EMOTIONAL
INTELLIGENCE**

**NEGOTIATION
SKILLS**

**FINANCIAL
PLANNING
AND
WELL-BEING**

**LANGUAGE
TUITION**

We also send employees on externally run courses where relevant to their role.



CAREER PATH

At Quanta all career paths are clear and structured but your destiny is in your hands, see where the road from Delivery Executive can take you:



“Quanta’s career opportunities across the business are second to none, and I have been really lucky to experience this through the years. From my beginnings in admin to now holding the title of Chief Operating Officer, I think my career is a true representation of the progression opportunities that Quanta offers. I’ve taken part in various training that Quanta offers, making my way through the leadership and management levels before being invited to join the pathway to Directorship programme. And the learning and growth opportunities never stop; even 4 years into my role as Associate Director of Delivery, I was offered the chance to move to the Operations side of the business. Throughout my career I’ve had a great amount of support, coaching, and training from the management and learning and development team. I feel very lucky to be part of the Quanta family.

- Lauren Potter, Chief Operating Officer

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Want to know more about joining us?

We would **LOVE** to hear from you.



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